



On Your Account

WINTER 2011

M E C U O F B A L T I M O R E , I N C .

Stop the holiday blues before they start.

LET MECU HELP YOU

CUT UP

THOSE HIGH RATE
CREDIT CARDS.



DO YOU HAVE THE HOLIDAY BLUES?

Check out these ways MECU can help you pay off this year's holiday bills more quickly and get you ready for next year.

Open a MECU VISA® Platinum Card and transfer your balances for FREE! Get a low intro rate of 1.99% APR for six months (180 days) on:

- Balance transfers
- Purchases
- Cash advances

And enjoy these benefits:

- **No** annual fee
- **No** cash advance fees
- Accepted at more than 28 million locations worldwide
- Secure online purchases with Verified by VISA
- Check your account status and pay bills at www.mecu.com

3 Easy ways to apply:

- **Online at www.mecu.com**
- **Use the loan application in this newsletter**
- **Call 24/7 at 800-373-2914**

Consolidate Bills with MECU's Home Equity Line of Credit

MECU's HELOC gives you a low initial interest rate and low rate cap, giving you the advantage of moderate fluctuations in interest rates yet providing security when rates start to climb.

You also save with:

- No Closing Costs or Annual Fee! †
- Interest Rate Rebate. (Subject to board approval.)
- APR will never increase more than 6% over your initial "standard" rate. (Example, if your initial standard rate is 3.25%, your rate would never exceed 9.25% — no matter how high the Prime Rate climbs. Other lenders will charge you up to 24% APR.)
- Tax deductible interest (consult your tax advisor).
- Low cost Loan Protection and Homeowner Insurance plans.
- Loan amounts from \$5,000 up to 90% of the value of your home. (appraised value minus the balance due on your home equity and any outstanding liens)

Open a Holiday Savings Account

You can save for holiday expenses conveniently with an account designed to help you do just that. Grow your holiday savings with MECU's great rates throughout the year; then, in early November, your Holiday savings, plus interest, will be automatically transferred to your regular Share Savings account -- just in time for Holiday shopping! You can open your MECU Holiday Savings account at any MECU branch, or through MECU's online banking.

HELOC Rates

Index + / - Margin	Variable APR* (as low as)	Loan to Value	Repayment Terms	Monthly Payment* (per \$10,000 borrowed)
Intro Rate: fixed for 6 months, then converts to applicable standard rate listed below	2.00%**	Up to 90%	180 months	\$64.35 (for 6 months)
Standard Rate: Prime minus 0.25% (rate floor = 3.25%)	3.25%	Up to 80%	180 months	\$70.27
Standard Rate: Prime plus 0.75% (rate floor = 3.25%)	4.00%	81% — 90%	180 months	\$73.97

Terms and Conditions

*APR = Annual Percentage Rate. Rates are subject to change. Monthly payment example above is based on a \$10,000 advance, with no additional advances or rate increases. The monthly APR will be a fully indexed, variable rate based on Prime plus or minus a margin based on your loan-to-value ratio. Prime Rate is obtained from the Wall Street Journal. Your actual rate may be higher based on your loan amount, repayment term, collateral, credit history and ability to repay. Subject to credit approval and verification of collateral. Adequate property and flood insurance is required. MECU membership required. Equal Housing Lender.

** \$10,000 advance required at settlement

† If line is paid off within 12 months of original note date, closing costs paid by MECU on member's behalf must be reimbursed to MECU by borrower. Closing costs vary and generally range around \$800 to \$1,000 on a \$50,000 loan.

HOW TO AVOID BEING SCAMMED

The holidays always bring out the scammers and we want our members to be safe. A lot of scammers contact people through email, regular mail or Federal Express and they prey on people's willingness to help. It could be a foreign diplomat or student. Or it could be a company asking you to be a secret shopper. Often the letter has several spelling mistakes, bad grammar and words used the wrong way, and they all offer money for your help.

The scammers send a check and ask people to deposit it into their bank account. They ask the victim to send most of the money to another account by Western Union or MoneyGram, but to keep part of the money for their help. A few weeks after the victim does this, they find out that the scammer's check has bounced and they've lost all of their money.

Craig's List, the online marketplace, offers these tips to its users to keep them safe and to stop scammers:

- **NEVER WIRE FUNDS VIA WESTERN UNION MONEYGRAM** or any other wire service - anyone who asks you to do so is a scammer.
- **FAKE CASHIER CHECKS & MONEY ORDERS ARE COMMON** and **BANKS WILL CASH THEM AND THEN HOLD YOU RESPONSIBLE** when the fake is discovered weeks later.

Just remember, if it sounds too good to be true, IT PROBABLY IS!

Tired of paying more bank fees for your checking account?

**MECU still has...
Free Checking with Interest!
No fees, no minimum balance!**

Call us at 410-752-8313, option 3 to open a checking account with MECU today. You even get free online banking and BillPayer.

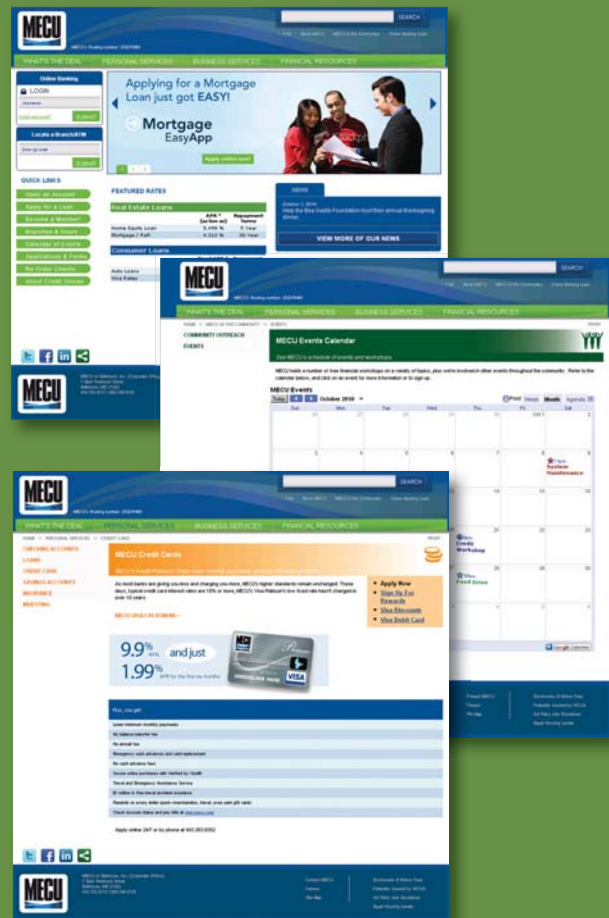
TAKE A LOOK AT MECU'S NEW WEBSITE!

Coming soon! A new look to MECU's website. We started from scratch to make it better and easier for our members to use. As we designed the site, we worked to provide:

- A cleaner/less cluttered design.
- More intuitive search feature.
- Easier to find what you're looking for.
- Everything you need to do is just a click or two away...

Also look for the "What's the Deal" tab. You'll find links to information about Baltimore and about deals that can help your money go further.

Come take a look at the new www.mecu.com.



WANT A VISA® CARD THAT'S **GOOD** FOR BUSINESS?

It's just a phone call away! The MECU Business Platinum VISA will save you money. With an unbelievably low rate for the first 6 months and a low regular rate after that, your purchases will cost you less helping your bottom line.



Our Business Platinum VISA with Rewards has:

- No annual fee
- No cash advance fee
- Low monthly minimum payment
- \$1,000,000 in free travel accident insurance
- Credit limits up to \$50,000

For all your purchases, MECU's Business Platinum Visa makes it easy, fast and affordable, with interest savings that free up cash.

Just call 443.263.4290 or e-mail business@mecu.com to apply today.

1.99% APR* for the first 180 days, then...WSJ Prime + 5%

* APR = annual percentage rate. Rates may be different as determined by the individual creditworthiness of each applicant. Not all applicants will qualify for the lowest rate. Prime rate is obtained from the Wall Street Journal. As of 11/29/10, Prime rate is 3.25%.

BE CAREFUL OF PAYDAY LOANS

Payday loans may seem a quick answer to a need for quick cash but they come with a very high price tag. Fees are typically a percentage of the amount you borrow or a tiered flat fee. There may also be an addition fee charged if you extend or "roll-over" the loan. Say you borrow \$300 and it carries a fee of \$15 for each \$100 borrowed. The resulting Annual Percentage Rate (APR) is 390%.

MECU Can Help

MECU has other options that can replace the need for a pay day loan:

- Start an emergency savings account so you have the money when needed.
- If you need to build credit, take out a share collateral loan. Your savings becomes the collateral for your loan and your interest rate is low.
- Open a personal line-of-credit so you can write yourself a loan when you need one.

If you need help working out a debt repayment plan or budget, call our partner **Accel Members Financial Counseling** – it's FREE and unlimited to MECU Members. For assistance, call 1-877-33ACCEL (332-2235) or visit www.accelservices.org/members/home.htm.

YOU CAN DO IT ALL AT **AutoSmart**

- Apply** – for MECU's low rate financing online
- Research** – new and used cars
- Compare** – vehicle information and dealer quotes

Rates as low as
2.99% APR**

Try it out. Go to www.mecu.com/autosmart

** The advertised rate is our lowest available APR and includes a discount of 1.00% with terms up to 36 months, direct loan payment and a 10% down payment. Your actual rate may vary depending on your loan amount, income, repayment term, collateral, and credit history. The monthly payment on a \$20,000 loan at 2.99% APR with a 36-month repayment term would be approximately \$582. All loans are subject to credit approval and verification of acceptable collateral.

MECU'S Fast, Easy & Convenient Loan Application

For faster service, apply securely online at www.mecu.com, or call (800) 373-2914 24/7.

Or, please tri-fold this form on margin "fold" marks with MECU address facing out and seal closed with tape across the top edge of the mailer and mail your application to us postage-paid, fax it to (410) 223-4000 or return it to any MECU office.

To apply for a **HOME EQUITY LOAN** or **LINE**, please visit mecu.com to apply securely online, or call (800) 373-2914 24/7.

To apply for a **MORTGAGE**, please visit mecu.com to apply securely online, or call (800) 730-7599 Mon. – Fri. 9 AM – 5 PM.

Requested Amount	Loan Type(s)	<input type="checkbox"/> Individual Credit	<input type="checkbox"/> Joint Credit
\$ _____	<input type="checkbox"/> Vehicle <input type="checkbox"/> Purchase <input type="checkbox"/> Refinance <input type="checkbox"/> Pre-Approval		
\$ _____	<input type="checkbox"/> Visa® Credit Card		
\$ _____	<input type="checkbox"/> Personal Purpose _____ (auto repair, credit card payoff, etc.)		
Total Requested \$ _____	<input type="checkbox"/> Loan (term desired: _____ months)		
	<input type="checkbox"/> Personal Line (purpose: _____)		
	<input type="checkbox"/> Please contact me to discuss my options.		

Comments

ALL applicants, please complete the following:

Married Applicants: May apply for a separate account. **Individual Credit:** You must complete the Applicant section about yourself and the Co-Applicant section about your spouse if: 1) you live in or the property pledged as collateral is located in a community property state (AK, AZ, CA, ID, LA, NM, NV, TX, WA, WI), 2) your spouse will use the account or 3) you are relying on your spouse's income as a basis for repayment. If you are relying on income from alimony, child, support or separate maintenance, complete the Co-Applicant section to the extent possible about the person on whose payments you are relying. **Joint Credit:** Each applicant must individually complete the appropriate section below.

	Applicant	Co-Applicant (Joint Credit)
Name		
Current Street Address		
City, State & ZIP Code		
Length of Time at Current Address	___ Years ___ Months	___ Years ___ Months
Previous Street Address <small>(If less than 1 Year at current address)</small>		
City, State & ZIP Code		
Home Phone #		
Preferred Phone #		
Email Address		
Date of Birth (MM/DD/YYYY)		
Social Security #		
Monthly Housing Expense	\$ _____ Own ___ Rent ___ Other	\$ _____ Own ___ Rent ___ Other
Employer Name / Income Source		
Occupation / Job Title		
Date of Employment (MM/YYYY)		
Gross Monthly Income	\$ _____	\$ _____
Other Income *	\$ _____ Source: _____	\$ _____ Source: _____
Preferred MECU Branch	___ Dundalk ___ Fallstaff ___ Hamilton ___ Lochridge ___ MLK ___ Redwood ___ Westview	

1. You promise that everything you have stated in this application is correct to the best of your knowledge. If there are any important changes (i.e. Change of address, phone number, Email, employer, expenses, income, etc.) you will notify us immediately. You authorize the Credit Union to obtain credit reports in connection with this application for credit and for any update, increase, renewal, extension or collection of the credit received. You understand that the Credit Union will rely on the information in this application and your credit report to make its decision. If you request, the Credit Union will tell you the name and address of any credit bureau from which it received a credit report on you. It is a federal crime to willfully and deliberately provide incomplete or incorrect information on loan applications made to federal credit unions or state chartered credit unions insured by NCUA.

2. If you are applying for a credit card, you understand that the use of your card will constitute acknowledgment of receipt and agreement to the terms of the credit card agreement and disclosures. You grant us a security interest in all individual and joint share and/or deposit accounts you have with us now and in the future to secure your credit card account. In the event of default, you authorize us to apply the balance in these accounts to any amounts due. Shares and deposits in an Individual Retirement Account, and any other account that would lose special tax treatment under state or federal law if given as security, are not subject to the security interest you have given in your shares and deposits

* Alimony, child support, separate maintenance payments need not be revealed if you do not wish to have it considered as income.

Signature _____ Date _____

Co-Applicant Signature _____ Date _____

Fold here

Fold here

Fold here

Fold here

10/10

Annual Percentage Rate (APR) for Purchases	1.99% Introductory APR* for the first 6 statement closing dates following the opening of your account. After that, your standard APR will be 9.90%
Platinum Visa	
Gold & Classic Visa	12.92% APR
APR for Balance Transfers	1.99% Introductory APR* for the first 6 statement closing dates following the opening of your account. After that, your standard APR will be 9.90%
Platinum Visa	
Gold & Classic Visa	12.92% APR
APR for Cash Advances	1.99% Introductory APR* for the first 6 statement closing dates following the opening of your account. After that, your standard APR will be 9.90%
Platinum Visa	
Gold & Classic Visa	12.92% APR

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How to Avoid Paying Interest on Purchases	Your due date is at least 25 days after the close of each billing cycle. We will not charge you interest on purchases if you pay your entire balance by the due date each month.
Penalty APR	None
Minimum Interest Charge	None

For Credit Card Tips from the Federal Reserve Board go to www.federalreserve.gov/creditcard

Fees	
Annual Fee	None
Transaction Fees	<ul style="list-style-type: none"> Balance Transfer: None Cash Advance: None Foreign Transaction: 1% of transaction in US dollars
Penalty Fees	<ul style="list-style-type: none"> Late Payment: Up to \$24, dependent upon your outstanding balance Over-the-Credit Limit: None Returned Payment: Up to \$15, dependent upon your outstanding balance
Other Fees	<ul style="list-style-type: none"> Card Replacement Fee: None

How We Will Calculate Your Balance: We use a method called "average daily balance (including new purchases)."
Billing Rights: Information on your rights to dispute transactions and how to exercise those rights is provided in your account agreement.
 * In the event of default, your introductory rate will convert to the standard rate

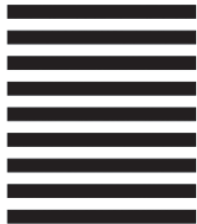
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MUNICIPAL EMPLOYEES CREDIT UNION OF BALTIMORE, INC.
 7 EAST REDWOOD STREET
 BALTIMORE, MD 21202

POSTAGE WILL BE PAID BY ADDRESSEE



NO POSTAGE
 NECESSARY
 IF MAILED
 IN THE
 UNITED STATES



ATTN: TLC

ANNUAL MEETING NOTICE

The Annual Meeting of the Members is set for Tuesday, March 15, 2011 at 12:00 noon at the MECU Corporate Offices, 20th floor, 7 East Redwood Street, Baltimore, Maryland. All members are invited to attend.

Directors and Committees Serving You

Board of Directors: Active Directors – Roman Clark*, Fire; G. Louise Green, Finance; A. Soula Lambropoulos, Health; Benjamin Meli, DPW; Peggy A. Peacock*, HCD; Charmaine M. Thomas, Police. Retiree Directors - Ernest J. Glinka*; Gary W. McLhinney; Herman Williams Jr.; Director at Large - Andrew Frank, JHU; Lorretta Johnson*, BTU; John T. Walker III, BCPS. Directors Emeritus - Harry Deitchman.

*term expiring

Credit Committee: Deborah Moore-Carter, Labor Commission; Margaret Obermeyer, Associate Member ; Dan Fickus, Police; Marietta English, BTU; Glenard Middleton, DPW; Neetu Dhawan-Gray, Associate Member; Robert Sledgeski, Fire.

Supervisory Committee: Troy Brogden, Associate; Judge David Allen, Retired; Jennell Rogers, Finance; Abraham Schwartz, ERS; Beatrice Tripps, Associate.

Nominees for Directorships in 2011

Candidates for directorship may be nominated by the Nominating Committee or by a petition of the members. The list of candidates submitted by the Nominating Committee will be available in the main office of MECU, (17th floor) and will be published in MoneyWave and at www.mecu.com.

If you have questions about the annual meeting or election procedures, contact Pam Harris at 410-234-3707.

Disclosure of Board and Committee Compensation Schedule – To achieve the strong financial position, which MECU enjoys, requires a team with knowledge, experience, and a dedication to hard work. In a year when the economy was volatile, with other financial institutions and businesses laying off employees and struggling along, MECU paid you, its member-owners, an extraordinary dividend and loan interest refund, as it has every year since 1981.

The role of the Board of Directors, Credit and Supervisory Committees is critical to the success of MECU in fulfilling its mission. Setting the strategic direction, providing oversight, and acting as your member-elected representatives is a responsibility that is not taken lightly by these individuals. They invest hundreds of hours of personal time to MECU attending meetings, educational sessions required by the State of Maryland, supporting MECU in the community, and more. The expectations for these officials are high; and if one is not willing to make the commitment and sacrifice required it will result in being removed from office.

Fortunately, as a State Chartered Credit Union, the MECU membership can compensate its officials for the many hours they contribute to the betterment of the organization by paying an honorarium for meetings they attend.

As required by law, the compensation schedule is authorized each year by a vote of the membership at the Annual Meeting in accordance with Section 6-331 Annotated Code of Maryland, Financial Institutions Article. Additionally, it is approved by the Commissioner of Financial Regulation for the State of Maryland based on the institutions' financial performance. This compensation is in exchange for services performed as an official; and it is reported as income to the Internal Revenue Service.

The proposed dollar amount that will be paid to each official is as follows: Board of Directors: \$200 honorarium per meeting attended; \$200 per day for each day that a director attends an educational conference, as required by law, and travel days. Credit and Supervisory Committee Members: \$150 honorarium per meeting attended; \$150 for each day that a committee member attends an educational conference, as required by law, and travel days. The aggregate dollar amount paid to all officials for the 12 months preceding January 2011 was \$236,750.

Assuming that the proposed honorarium schedule stays the same as last year; is approved by the members at the annual meeting, and that the same number of meetings will be held as in the preceding 12 month period, the aggregate dollar amount to be paid to all officials in 2010 is estimated to be the same. The aggregate dollar amount of all officials' expenses, excluding the compensation outlined above, for the 12 months preceding January 2011 was \$120,325.



Want to see MECU in the community?
Go to www.youtube.com/mecutv

Corporate Offices

7 East Redwood Street, Baltimore, MD 21202

Elmer Bernhardt Redwood Street Branch

7 East Redwood Street, Baltimore, MD 21202
Mon/Tues/Wed 8:30-4:30; Thu 9:00-4:30; Fri 8:30-5:30

Fayette Remote Teller System

401 East Fayette Street, Baltimore, MD 21202
Mon/Tues/Wed/Fri 8:00-4:00; Thu 9:00-4:00

Herman Williams Jr. Fallstaff Center Branch

6814 Reisterstown Road, Baltimore, MD 21215

John T. O'Mailey Hamilton Center Branch

2337 East Northern Parkway, Baltimore, MD 21214

Charles L. Benton Jr. Westview Center Branch

5910 Baltimore National Pike, Catonsville, MD 21228
Fallstaff/Hamilton/Westview Lobby: Mon-Thu 9-4; Fri 9-5:30; Sat 9-3
Drive thru: Mon/Tues/Wed/Fri 7:30-5:30; Thurs 9-5:30; Sat 9-3

Harry Deitchman PJM Business Center Branch

312 North Martin Luther King Jr. Boulevard, Baltimore, MD 21201
Mon-Wed 7:30-4; Thu 9-4; Fri 7:30-5:30; Sat 9-3

Loch Ridge Center Branch

8507 Loch Raven Boulevard, Baltimore, MD 21286
Lobby and Drive thru: Mon-Fri 12-7; Sat 9-3

Dundalk Branch

7220 Holabird Avenue, Dundalk, MD 21222
Mon-Thu 9-4; Fri 9-5:30; Sat 9-3



Your savings federally insured to at least \$250,000 and backed by the full faith and credit of the United States Government. National Credit Union Administration, a U.S. Government Agency. Additional coverage provided through Excess Share Insurance Corporation to a combined total of at least \$325,000. Equal Housing Lender — We do business in accordance with Federal Fair Lending laws.



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BALTIMORE, MD

NOTES OF INTEREST

MECU will Celebrate 75 Years

October 2011, MECU will celebrate 75 years of serving the Baltimore community with high quality financial products and services. There has been a lot of growth and change during the past 75 years, and our commitment to the community we serve just keeps getting stronger.

You will hear more about MECU's history during 2011 in the newsletters and Annual Report. If you have a MECU story that you would like to share with others, please email Dorothea Stierhoff at dstierhoff@mecu.com.

MECU Pays Cash Bonus to Members!

In 2010, MECU returned \$4.25 million to its members as loan interest rebates and extraordinary dividends. The first half was paid the end of June and the second half was paid in December.

MoneyPower Day!

Mark your calendars for the 6th MoneyPower Day on Saturday, April 2, 2011 at the Poly-Western High School Complex. Over 40 exhibitors will have valuable information and workshops will provide information on starting or growing a business, buying a home and managing your credit. Best of all, it's FREE! Watch for more information to come.

Closings

Monday, January 17,
Martin Luther King's
Birthday,
Monday, February 21,
President's Day

