



On Your Account

WINTER 2014

M E C U O F B A L T I M O R E , I N C .

A man with dark hair, wearing a blue button-down shirt and a yellow measuring tape around his neck, is smiling and looking towards the camera. He is holding a receipt in his left hand. The background shows a clothing store with racks of clothes and a hand holding a white garment.

**Did You get YOUR
Cash Bonus this Year?**

MECU CAN **SAVE**
YOUR BUSINESS MONEY



MECU's BUSINESS PRODUCTS SAVE YOUR BUSINESS MONEY

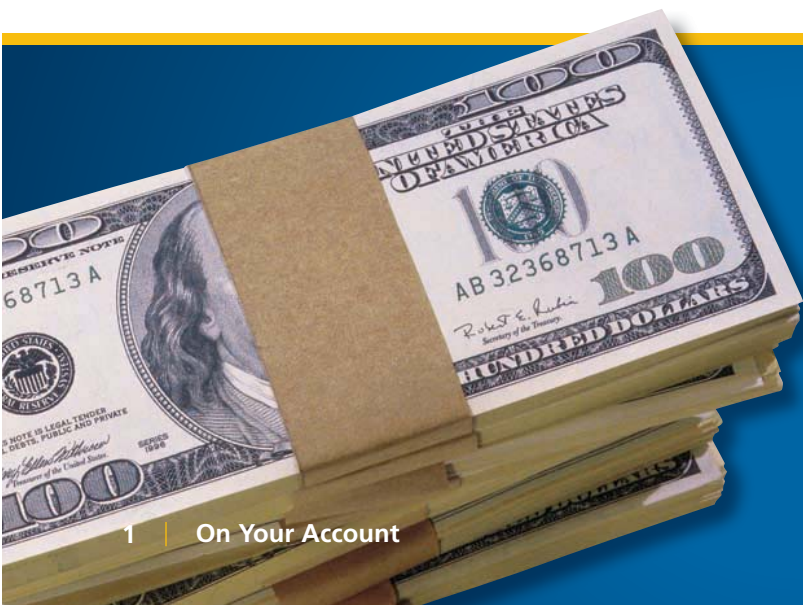
You trust MECU to be your financial partner to help you manage your personal finances, why not trust MECU with your business finances, also? Your business could benefit from the products designed to help your business grow, as well as great rates, low fees, and cash back in the form of our loan interest rebate and extraordinary dividend*. Take a look at the products and services we offer businesses and see if we have what you need.

MECU's BUSINESS PRODUCTS AND SERVICES

| ACCOUNTS | LOANS | SERVICES |
|--|--|--|
| <p>Checking with Interest</p> <ul style="list-style-type: none"> • No minimum balance requirement • FREE Visa® Debit Card with Rewards • FREE Online Banking & BillPayer • FREE E-statements <p>Basic & Premier Money Market</p> <ul style="list-style-type: none"> • Higher interest than traditional savings, more accessible than a Certificate of Deposit • Tiered interest so the more you invest, the more you earn • Make unlimited deposits <p>Certificate of Deposit</p> <ul style="list-style-type: none"> • Variety of investment options • Higher interest than traditional savings • Flexible deposit & withdraw options | <p>Visa® Platinum Business Credit Card</p> <ul style="list-style-type: none"> • Low Rate & No Annual Fee • No Balance Transfer Fee • Cards for Authorized Employees • Rewards Points <p>Investment & Business Mortgage</p> <ul style="list-style-type: none"> • Low Fixed & Adjustable Rates • Purchase, Refinance, Cash Out • 1-to-4 Unit Residential Properties • Available on properties in MD, PA, VA, DC & DE <p>Additional Loan Options</p> <ul style="list-style-type: none"> • New & Used Auto Loans, including commercial vehicles • Term Loans • Equipment Loans | <p>Payment Processing</p> <ul style="list-style-type: none"> • ACH Payments • POS Systems • Mobile Processing • Electronic Billing & Invoicing • Call 800-350-2983 or visit bluepay.com <p>Payroll Processing</p> <ul style="list-style-type: none"> • Full-Scale Payroll Services • HRIS & Benefits Enrollment • Online Employee Pay Stubs • Payroll Tax Management <p>Business Services Team</p> <ul style="list-style-type: none"> • Call: 410-223-4035 • Email: BusinessServices@mecu.com • Visit: mecu.com/business-services |

Need more information? Call our Business Services Team at 410-223-4035.

*Certain conditions apply. Subject to annual Board approval.



DID YOU RECEIVE YOUR CASH BONUS?

MECU is one of the few credit unions that pays its members a cash bonus in the form of a loan interest rebate and extraordinary dividend. In 2013, MECU paid members \$3 million, half in June and half in December!



YOU MAY STILL BE PAYING TOO MUCH FOR YOUR MORTGAGE LOAN!

MECU Offers Fixed Rate\15-Year Term 3.125% (3.459% APR*) Mortgage. Other rates & terms available.

Even if you refinanced your mortgage loan within the past few years, you may be able to lower your monthly payment even more.

Sample Scenario: You opened a mortgage loan two years ago with another lender for \$180,000 at 4.25% for 15 years. Your balance after 24 monthly payments totals \$162,083, which you refinance with MECU at 3.125% (3.459% APR*) for 15 years – lowering your monthly payment by \$225 and saving you \$8,005 in interest over the life of your loan.

Refinance Savings Example*

| | Your Current Mortgage <i>(15-year loan at 4.250%*)</i> | Your New Mortgage <i>(15-year loan at 3.125%*)</i> |
|-------------------------|--|--|
| Loan Amount | \$180,000 | \$162,083 |
| Monthly Payment | \$1,354 | \$1,129 |
| Total Interest | \$63,738 ¹ | \$55,733 ² |
| Monthly Savings: | | \$225 |
| Total Interest Savings: | | \$8,005 |

In addition to your new found savings, you'll earn cash back in the form of our loan interest rebate**.

Want to take advantage of this great opportunity? You can call us 24/7 at 1-800-373-2914 or go online at <http://www.mecu.com/achieve-your-dream>.

*This Refinancing Savings Example is for illustrative purposes only. Your actual rate, monthly payment and total interest will vary depending on your individual situation. Refinancing is available on non-MECU mortgage loans. Monthly payment estimates exclude taxes and insurance premiums. Your actual payment obligation, including taxes and insurance will be higher. Example for "Your Current Mortgage" is based on an original loan amount of \$180,000 financed at 4.250% for 15 years. Example for "Your New Mortgage" assumes refinancing a remaining loan balance of \$162,083, after 24 monthly payments of \$1,354, for 15 years at 3.125% (3.459% APR). APR = Annual Percentage Rate. APR is current as of 12.01.13 and subject to change. Loan approval is subject to verification of collateral. Adequate hazard insurance required. **Certain conditions apply. Subject to annual Board approval. ¹Total Interest after 15 years. The Total Interest after 24 monthly payments is estimated to be \$14,581. ²Interest on the new mortgage after 15 years is estimated at \$41,152. Total Interest is estimated at \$55,733, including the estimated interest of \$14,581 paid on the original loan after 24 months.

Federally Insured by the NCUA 



SHARE YOUR MECU MEMBERSHIP

You know the benefits you receive from being a MECU member:

- **Lower Rates on Loans**
- **Higher Rates on Deposits**
- **Cash Back Bonus***
- **CashBack Checking**

These are just a few of the ways you save money every day with MECU.

Did you know you can share those benefits with your family members? All your family members through blood or marriage can join MECU and take advantage of all these benefits.

Tell the young adults in your family – your children or nieces and nephews – to join MECU for great rates on auto loans and to take advantage of the First Time Homebuyers Mortgage. Many of your family members could benefit by joining MECU and refinancing their auto loans or mortgages and reducing their rates and payments.

Family members can go to www.MECU.com and click on *Become a Member*. Or stop into a MECU branch today!

*Certain conditions apply. Subject to annual Board approval.

Did You Know?

You can refinance your auto loan that you have at another financial institution with MECU. Give us a call 24/7 at 1-800-373-2914 to see if we can save you money.

HELP US MAKE MECU BETTER FOR YOU!

As part of our commitment to provide outstanding service and high quality financial products to you, MECU will survey a number of our members in 2014. Surveys will be sent by both email and regular mail and members will be randomly chosen for their feedback. We are not requesting names, addresses or other identifying information and we want you to know that your answers will be completely confidential. We appreciate your participation.

MECU COMPLETES ITS PURCHASE AND ASSUMPTION OF ADVANCE BANK

On December 12, 2013, MECU and Advance Bank completed this transaction. MECU will now focus on completing the transfer of the Advance account information to the MECU system, which is expected to take place the first weekend in March 2014.



Do YOU HAVE YOUR MECU VISA[®] PLATINUM CREDIT CARD, YET?

As most banks are giving you less and charging you more, MECU's standards remain unchanged. These days, typical credit card interest rates are 18% or more, but MECU's Visa Platinum's low rate hasn't changed in over 10 years.

It's still 9.90% APR* with an introductory rate of 1.99% for the first six months!

Plus, you get:

- Lower minimum monthly payments
- No balance transfer fee
- No annual fee
- Emergency cash advances and card replacement
- No cash advance fees**

It's easy to apply! Go to www.MECU.com/creditcard to apply online, or call MECU's 24/7 loan line at 1-800-373-2914.

*APR-Annual Percentage Rate. Introductory APR for the first 6 statement closing dates following the opening of your account. After that, your rate will be 9.90%. Credit limits are based on Credit Worthiness and ability to repay. If you do not qualify for a Visa Platinum, you may be considered for a Visa Classic or Gold with APRs of 12.92%. For additional information, please click www.MECU.com/creditcard.

**ATM fees may apply

New Features Coming Soon for your MECU Visa Credit Card!

- Early in 2014, you'll be able to enroll in e-statements for your MECU Visa Credit Card – no need for filing or shredding of paper statements and easy access 24 hours a day, 7 days a week.
- Soon you will be able to transfer balances from high rate cards to your MECU card right online!

Do YOU HAVE A MECU CASHBACK CHECKING ACCOUNT? WHY NOT?

A lot of banks are charging monthly fees for checking accounts, but MECU has a checking account that puts them all to shame! MECU's CashBack Checking gives you:

- 3% cash back on Debit card purchases that post and clear the checking account
- Nationwide ATM fee refunds up to \$20 per cycle*
- No monthly maintenance fee
- No minimum balance requirements
- Free Online Banking and BillPayer
- Free Visa[®] Debit Card

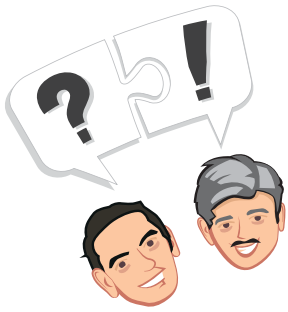
And it's easy to qualify for CashBack Checking:

- At least 12 Debit card purchases post and clear the checking account during the monthly cycle
- Have at least 1 direct deposit, 1 BillPayer or 1 automatic ACH payment post and clear to the checking account
- Receive free E-statements

If you already have a MECU regular checking account you can have it quickly and easily switched to a CashBack Checking account just by sending a request through your MECU Online Banking account or by calling us at 410-752-8313. While other financial institutions charge you a monthly fee for a checking account, MECU pays you cash every month that you meet the qualifications for CashBack Checking. Even if you don't meet the qualifications one month, CashBack Checking is still free.

What could be better! No fees and cash back!
You can earn up to \$144 a year.
Visit mecu.com/cashback for details!

*ATM fee reimbursements up to \$20 provided only if qualifications are met within the monthly qualification cycle. Checking account only.



ASK BERRY AND BILL!

Tips from Berry and Bill – MECU's security guys offer words of wisdom to reduce your chances of fraud.

Be Careful Out There – Fraud and Identity Theft on the Rise

If you receive a call from someone saying they are with a financial institution you use and they ask for personal information, **DO NOT GIVE IT TO THEM.** MECU will NEVER call you and ask for part of your social security number, your PIN or any other personal information. No other credit union or bank will ask for this information if they make the call. We are your credit union and already have this information. If someone asks for it – it's **FRAUD!**

If you call us, we will ask for this type of information so that we know we are truly talking with you.

If we can't see you face to face and see your photo ID, we need a way to make sure we're not talking with someone pretending to be you.

Please be careful with your personal information. MECU cares about the safety of our members.

Card skimmers are hard to detect

More thieves are using card skimmers to steal your credit and debit card information. Card skimmers fit into the credit card slot and capture the information from the magnetic strip on your card. They are often located at places where you make self serve purchases such as gas stations, drug stores and some big box stores. Card skimmers are hard to detect, so the best way to protect yourself is to check your transactions on line, early and often. **MECU members can log into their online banking to check both debit card and credit card transactions.**

Make sure MECU has your up-to-date information.

One way to help us reduce fraud is to keep your address, phone number and email information up to date with MECU. By law, we can only mail to the last address you gave us. Even if you changed your address with the post office, we cannot use that new address.

It's especially important that we have your email address so we can notify you quickly if we find out about a breach. You can contact us at info1@mecu.com or call us at 410-752-8313 to give us updated email and regular addresses.

OPEN AN ACCOUNT ONLINE



Once you become a MECU member and set up online banking you can go to the tab on the right at the top of the screen that says **Apply for a Loan or an Account.** You can open and fund a checking account, a certificate of deposit or an IRA. You can also apply for a car loan or home equity line of credit. If you are half way through filling out an application, you can save it and finish up later.

What could be easier! It's like having a 24/7 branch right in your computer!

ANNUAL MEETING NOTICE

The Annual Meeting of the Members is set for Tuesday, March 18, 2014 at 12:00 noon at the MECU Corporate Offices, 20th floor, 7 East Redwood Street, Baltimore, Maryland. All members are invited to attend.

Directors and Committees Serving You

Board of Directors: Active Directors – Roman Clark*, Fire; G. Louise Green, Finance; A. Soula Lambropoulos, Health; Benjamin Meli, DPW; Peggy A. Peacock*, HCD; Charmaine M. Thomas, Police. Retiree Directors - Ernest J. Glinka*; Gary W. McLhinney; Herman Williams Jr.; Director at Large - Kalliope Parthemos, JHU; Lorretta Johnson*, BTU; John T. Walker III, BCPS. Directors Emeritus - Harry Deitchman.

*term expiring

Credit Committee: Reba Anderson-Graham, DHCD; Neetu Dhawan-Gray, Associate Member; Marietta English, BTU; Stephanie Lansey, Police; Glenard Middleton, DPW; Deborah Moore-Carter, Labor Commission
Supervisory Committee: Judge David Allen, Retired; Troy Brogden, Associate; Andrew Frank, Associate; Jennell Rogers, Finance; Abraham Schwartz, ERS;

Nominees for Directorships in 2014

Candidates for directorship may be nominated by the Nominating Committee or by a petition of the members. The list of candidates submitted by the Nominating Committee will be available in the main office of MECU, (17th floor) and will be published in a MoneyWave and on the MECU website, www.mecu.com.

If you have questions about the annual meeting or election procedures, contact Pam Harris at 410-234-3707.

Disclosure of Board and Committee Compensation Schedule – To achieve the strong financial position, which MECU enjoys, requires a team with knowledge, experience, and a dedication to hard work. In a year when the economy was volatile, with other financial institutions and businesses laying off employees and struggling along, MECU paid you, its member-owners, an extraordinary dividend and loan interest refund, as it has every year since 1981.

The role of the Board of Directors, Credit and Supervisory Committees is critical to the success of MECU in fulfilling its mission. Setting the strategic direction, providing oversight, and acting as your member-elected representatives is a responsibility that is not taken lightly by these individuals. They invest hundreds of hours of personal time to MECU attending meetings, educational sessions required by the State of Maryland, supporting MECU in the community, and more. The expectations for these officials are high; and if one is not willing to make the commitment and sacrifice required it will result in being removed from office.

Fortunately, because MECU is a state chartered credit union, the MECU membership can compensate its officials for the many hours they contribute to the betterment of the organization by paying an honorarium for meetings they attend.

As required by law, the compensation schedule is authorized each year by a vote of the membership at the Annual Meeting in accordance with Section 6-331 Annotated Code of Maryland, Financial Institutions Article. Additionally, it is approved by the Commissioner of Financial Regulation for the State of Maryland based on the institutions' financial performance. This compensation is in exchange for services performed as an official; and it is reported as income to the Internal Revenue Service.

The proposed dollar amount that will be paid to each official following the Annual Meeting is as follows: Board of Directors: \$300 honorarium per meeting attended (\$200 presently); \$300 per day for each day that a director attends an educational conference, as required by law, and travel days (\$200 presently). Credit and Supervisory Committee Members: \$200 honorarium per meeting attended (\$150 presently); \$200 for each day that a committee member attends an educational conference, as required by law, and travel days (\$150 presently). The aggregate dollar amount paid to all officials for the 12 months preceding January 2014 was \$260,905. The Board Executive Officers consisting of the Chair, Vice Chair and Secretary, each received \$4,000 per year in addition to their honorarium. It is proposed that each of the Board Executive Officers receive \$5,000 in 2014.

Assuming that the proposed honorarium schedule is approved by the members at the Annual Meeting, and that the same number of meetings will be held as in the preceding 12 month period, the aggregate dollar amount to be paid to all officials in 2014 is estimated to be \$354,000. The aggregate dollar amount of all officials' expenses, excluding the compensation outlined above, for the 12 months preceding January 2014 was \$196,999.



Baltimore's Credit Union

Want to see MECU in the community?
Go to www.youtube.com/mecutv

Corporate Offices

7 East Redwood Street, Baltimore, MD 21202

Elmer Bernhardt Redwood Street Branch

7 East Redwood Street, Baltimore, MD 21202

Mon/Tues/Wed 8:30-4:30; Thu 9:00-4:30; Fri 8:30-5:30

Fayette Remote Teller System

401 East Fayette Street, Baltimore, MD 21202

Mon/Tues/Wed/Fri 8:00-4:00; Thu 9:00-4:00

Herman Williams Jr. Fallstaff Center Branch

6814 Reisterstown Road, Baltimore, MD 21215

John T. O'Malley Hamilton Center Branch

2337 East Northern Parkway, Baltimore, MD 21214

Charles L. Benton Jr. Westview Center Branch

5910 Baltimore National Pike, Catonsville, MD 21228

Fallstaff/Hamilton/Westview Lobby: Mon-Thu 9-4; Fri 9-5:30; Sat 9-3

Drive thru: Mon/Tues/Wed/Fri 7:30-5:30; Thurs 9-5:30; Sat 9-3

Harry Deitchman PJM Business Center Branch

312 North Martin Luther King Jr. Boulevard, Baltimore, MD 21201

Mon-Wed 7:30-4; Thu 9-4; Fri 7:30-5:30; Sat 9-3

Loch Ridge Center Branch

8507 Loch Raven Boulevard, Baltimore, MD 21286

Lobby and Drive thru: Mon-Fri 12-7; Sat 9-3

Dundalk Branch

7220 Holabird Avenue, Dundalk, MD 21222

Mon-Thu 9-4; Fri 9-5:30; Sat 9-3

Commercecentre Branch

1777 Reisterstown Road, Pikesville, Maryland 21208

Mon/Tues/Wed/Thu/Fri 12:00-7:00; Sat 9-3



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Len Bush
Len the Plumber



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